



Mountain States Lamb Cooperative

January-February 2018

Newsletter

327 East Center Street * Douglas, WY 82633 * Office: 307-358-0235 * Fax: 307-358-0237

E-mail: mailbox@mslamb.com * Website: www.mslamb.com

Mountain States Rosen Management

Brad Graham has been hired as Mountain States Rosen's President. Mehdi Shirazi is the new MSR Restructuring Officer. The MSLC family welcomes them on board. Both men are 40-year plus veterans of the meat industry. They believe with the right adjustments Mountain States Rosen has a bright future and look forward to expanding the market for our product. We will keep you updated on MSR developments through the newsletter and Annual MSR update at this year's annual meeting.

San Antonio Membership Meet and Greet

Members attending ASI this year will have the opportunity to meet Graham and Shirazi. We will have an informal meeting on Wednesday evening January 31 at 5:30 pm in the hotel conference area. We encourage members to join us for an update on MSR's progress and strategic plan. The meeting room has not been assigned, but a sign will be placed outside the room prior to the start of the meeting.

2018 ANNUAL MEETING

Our 16th Annual Meeting will be held July 18-20 in Watertown, SD. Our headquarters will be Watertown Event Center and Ramkota Hotel. We have seen growth over the last few years in the Mountain States membership and supply in the Midwest. We believe producers in this part of the country will be integral to our Co-op's growth and success going forward.

Our welcoming reception will be Wednesday evening, July 18. The business meeting will be on Thursday and Friday will be a tour of local lamb operations and an area attraction. Watch upcoming

newsletters for more specifics, along with hotel reservation information. Hotel room rates will start at \$99 for our group.

Watertown is located 100 miles north of Sioux Falls, SD on I-29. Rental Car and Shuttle Services are available for those flying into Sioux Falls.



2018 PRODUCER INFORMATION

Members will find their 2018 Country of Origin Labeling (COOL) affidavits enclosed as well as the Quality Assurance affidavits. Please complete these and return to the office. We must have these on file before we harvest your lambs. Please take a moment to complete and return and you will be covered until next year.

Thank you for slotting your lambs for 2018. If you purchase feeder lambs or need to make adjustments to your slotting it is important to do so as soon as that information becomes available. Please contact Brad Anderson or the office.

MSLC OFFICERS

The Mountain States Lamb Cooperative recently elected officers. They are as follows:

Frank Moore, Chairman
Brad Boner, Vice Chairman
Jay Hasbrouck, Secretary
Becky Gitthens (staff), Treasurer

Robert Ball and Regan Smith are board members and Burt Kunzler and Fred Roberts serve as Associate Members.

Payment Information

Please let us know if any of your contact information changes, you can give us a call, email the change to mailbox@mslamb.com or request a new payment information sheet.

Also, if you have a lien holder listed on your settlement checks, it is critical that the loan department at your bank endorses the check either with the loan department stamp or with the signature of the loan officer. Any checks not properly endorsed by the loan department are returned for proper endorsement. If a check is returned for proper endorsement, it will delay your access to the proceeds of that check for several days after deposit. If you have any questions about this requirement, please give us a call.

MEAT ORDERS

The Christmas gift box sales were strong and we appreciate your support of our Mountain States Lamb product. Remember we can ship lamb anytime of the year.

Some of the most popular cuts are 4 or 6oz chops, BRT leg and Denver ribs. The samplers are only available at Christmas but case quantities of about any cut are available all year.

Whether you need lamb for your own use, a lamb feed, or as a gift for others, with enough lead time we can usually get the product shipped to you. FedEx ground is used for smaller quantities shipped in insulated meat shippers. For larger orders, refrigerated truck delivery is often an option. Give the office a call with your order or questions. Lamb makes a great gift any time of year.

For those in the Douglas area or passing through, we have a small freezer we keep stocked with favorite cuts. You can stop in during business hours for one package or a case.

Letter from a Happy Customer

January 10, 2018

Liberty Blain
WY State Engineer's Office
Herschler Building, 1-W
Cheyenne, WY 82002

Dear Mr. Camino –

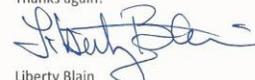
This fall I attempted to inspect a stock water pipeline to adjudicate your water rights, but the weather did not cooperate. However, you were very kind to meet with me and my colleague and allowed us to inspect what the rain would allow.

I wanted to personally thank you for directing me to the Mountain States Lamb Cooperative as a resource for local lamb. They were the best tasting lamb chops I've ever had!



I'm not sure if you remember making the recommendation, but I certainly appreciate it. Thank you again for meeting with us and I hope we will have a successful inspection this summer.

Thanks again!



Liberty Blain